

# A DIVERSIFIED PROPERTY DEVELOPER



## SLB Development Ltd. 新聯明發展有限公司

CORPORATE PRESENTATION July 2018

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# OVERVIEW



## ABOUT SLB DEVELOPMENT LTD.

## A DIVERSIFIED PROPERTY DEVELOPER

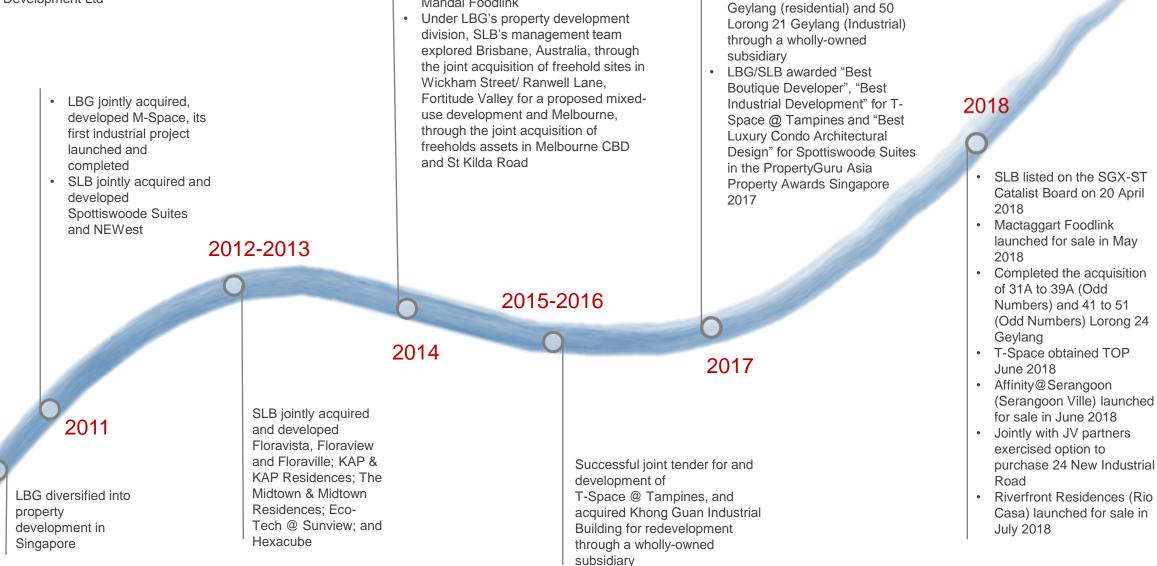


- Develop and sell residential, mixed-use, industrial and commercial development properties
- Experienced in different types of property development projects, small to large scale
- Diversified business allows better management of exposure to fluctuations in demand and/or changes in regulations for each type of property development

# **MILESTONES**

LBG – Lian Beng Group Ltd SLB - SLB Development Ltd

2000



SLB jointly acquired and developed

Mandai Foodlink

Incorporated SLB

joint ventures

 SLB won tenders for Rio Casa and Serangoon Ville through

SLB jointly acquired Lorong 24

# PORTFOLIO



## PORTFOLIO **Overview**

**Residential &** mixed-use developments launched

- Spottiswoode Suites ٠
- The Midtown & ٠ Midtown Residences
- **KAP & KAP Residences** •
- NEWest •
- Floraview, Floravista & ٠ Floraville
- **Riverfront Residences** •
- Affinity @ Serangoon ٠

Residential pipeline project

Lorong 24 Geylang

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- - - Ecotech @ Sunview T-Space @ Tampines
    - Mactaggart Foodlink

Mandai FoodLink

Industrial

developments

launched

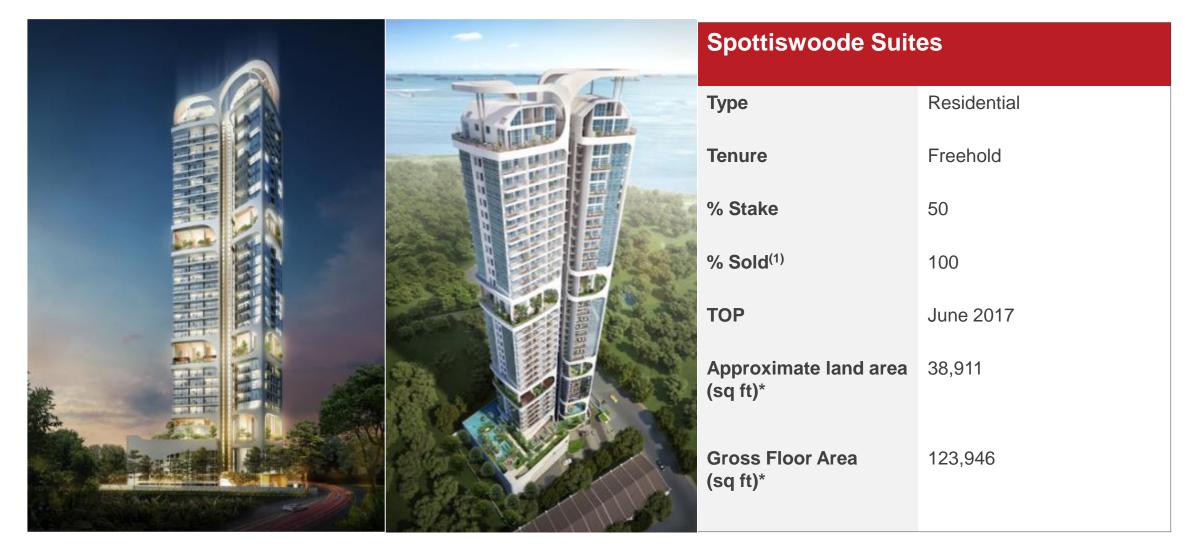
Industrial pipeline projects

- 50 Lorong 21 Geylang .
- 24 New Industrial Road • (Subject to legal completion)

Commercial development launched

Hexacube

## **PORTFOLIO** *Residential*



## PORTFOLIO

### **Residential — Recently Launched**



#### Affinity@Serangoon (FKA Serangoon Ville)

Туре	Residential
Estimated GDV (S\$'b)	1.3
Tenure	Leasehold
% Stake	20
% Sold <sup>(1)</sup>	43% sold 130/300 (phase 1)
Launch Date	June 2018
Approximate land area (sq ft)*	296,910
Gross Floor Area (sq ft)*	831,350
	Estimated GDV (S\$'b) Tenure % Stake % Sold <sup>(1)</sup> Launch Date Approximate land area (sq ft)* Gross Floor Area

## PORTFOLIO

### **Residential — Recently Launched**

<b>Riverfront Residen</b> (FKA Rio Casa)	Ces
Туре	Residential
Estimated GDV (S\$'b)	1.5
Tenure	Leasehold
% Stake	20
% Sold <sup>(1)</sup>	72% sold 575/800 (phase 1)
Launch Date	July 3, 2018
Approximate land area (sq ft)*	396,231
Gross Floor Area (sq ft)*	1,109,446

## **PORTFOLIO** *Mixed-Use – Residential & Commercial*



The Midtown & Midtown Res	sidences
Туре	Mixed-use
Tenure	Leasehold
% Stake	50
% Sold <sup>(1)</sup>	99.6
ТОР	May 2016
Approximate land area (sq ft)*	57,046
Gross Floor Area (sq ft)*	181,404



and an		
	Туре	Mixed-use
	Tenure	Leasehold
1	% Stake	10
~	% Sold <sup>(1)</sup>	100
/.	ТОР	July 2016
	Approximate land area (sq ft)*	164,665
1	Gross Floor Area (sq ft)*	270,691



- Contraction	Floravista, Floraview and Flo	raville
*	Туре	Mixed-use
	Tenure	Freehold
	% Stake	10
	% Sold <sup>(1)</sup>	84.5
の市で	Recurring income p.a. (S\$'m)	1.2
	ТОР	Aug 2017
	Approximate land area (sq ft)*	88,706

133,838



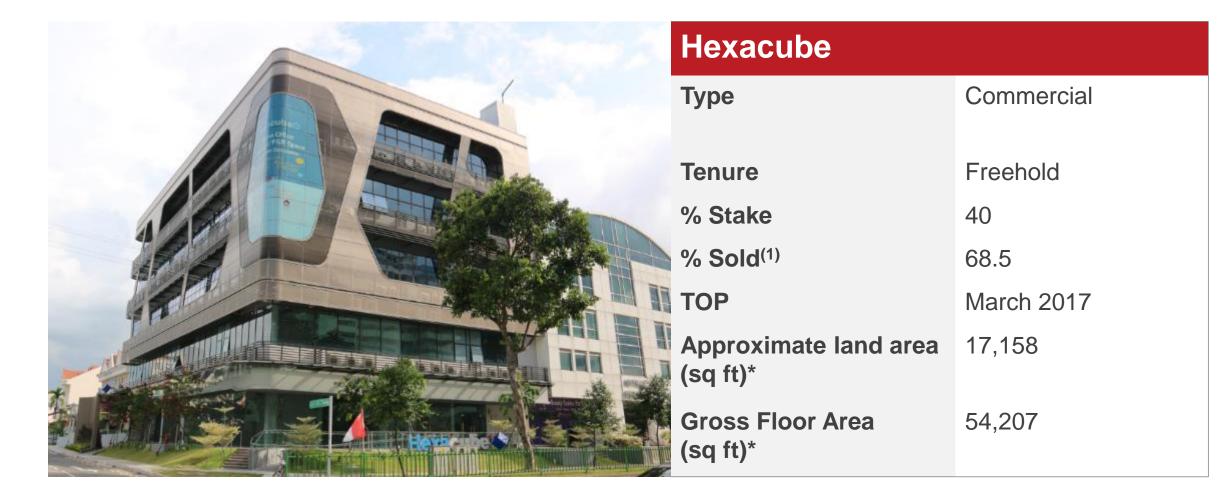
Туре	Mixed-use
Tenure	Freehold
% Stake	15
% Sold <sup>(1)</sup>	98.4
ТОР	Nov 2016
Approximate land area (sq ft)*	59,576
Gross Floor Area (sq ft)*	184,719
	Tenure % Stake % Sold <sup>(1)</sup> TOP Approximate land area (sq ft)*

\* Based on conversion of 1.0 sq m = 10.7639 sq ft, rounded off to nearest whole number <sup>(1)</sup> As at June 30, 2018

(sq ft)\*

**Gross Floor Area** 

## **PORTFOLIO** *Commercial – Retail & Office*



## **PORTFOLIO** Industrial





#### **Eco-Tech @ Sunview**

Туре	Industrial
Tenure	Leasehold
% Stake	19
% Sold <sup>(1)</sup>	100
ТОР	July 2015
Approximate land area (sq ft)*	303,251
Gross Floor Area (sq ft)*	758,123



#### T-Space @ Tampines

Туре	Industrial
Tenure	Leasehold
% Stake	51
% Sold <sup>(1)</sup>	93
ТОР	June 2018
Approximate land area (sq ft)*	294,882
Gross Floor Area (sq ft)*	737,048

## **PORTFOLIO** Industrial – Recently Launched

	Mactaggart FoodLink	
HECODUIK	Туре	Industrial
	Tenure	Freehold
	% Stake	100
	% Sold <sup>(1)</sup>	61
	Launch Date	May 2018
	Completion Date	FY2021
	Approximate land area (sq ft)*	21,123
	Gross Floor Area (sq ft)*	56,821

## **PORTFOLIO** *Pipeline Developments – Singapore*



**RESIDENTIAL** 

#### Lorong 24 Geylang

Туре	Residential
Tenure	Freehold
% Stake	42
Launch Date	2H2018
Approximate land area (sq ft)*	26,187
Gross Floor Area (sq ft)*	80,654

**INDUSTRIAL** 

24 New Industrial Road	
Industrial	
Freehold	
51	
155,861	
oletion)	
ang	
Industrial	
muustnai	
Freehold	
Freehold	

## **PORTFOLIO** *Pipeline Developments – Overseas*

#### Xiongan, China's Third Economic Engine?

Xiongan New Area, comparable to the Shenzhen and Shanghai Pudong special economic zones, is expected to boost the economic development of the Beijing-Tianjin-Hebei region.



#### Source: https://www.caixinglobal.com/2017-04-07/101075447.html

#### Sino-Singapore Health City (Gaobeidian, Hebei Province, the PRC)

2	Туре	Mixed-use (residential and commercial)
	Tenure	Leasehold
	% Stake	At or below 10 <sup>1</sup>
	Expected Launch date	2H2018
1	Approximate land area (sq ft)*	2,334,711

\* Based on conversion of 1.0 sq m = 10.7639 sq ft, rounded off to nearest whole number

<sup>1</sup> Our Company holds an effective equity interest varying from 9.0% to 10.0% in the respective PRC Group Companies which hold the land use rights of the lands for this project, further details of which are set out in note (10) of the section entitled "Group Structure" of the Offer Document dated April 11, 2018

# COMPETITIVE STRENGTHS



# ESTABLISHED & DIVERSIFIED TRACK RECORD

## **Competitive Strengths**



Spottiswoode Suites

"Best Luxury Condo Architectural Design"

#### **T-Space** *"Best Industrial Development"*



#### Wide Range of Experience

Projects range from small to large scale, covering a broad spectrum of needs

#### **Diversified Business**

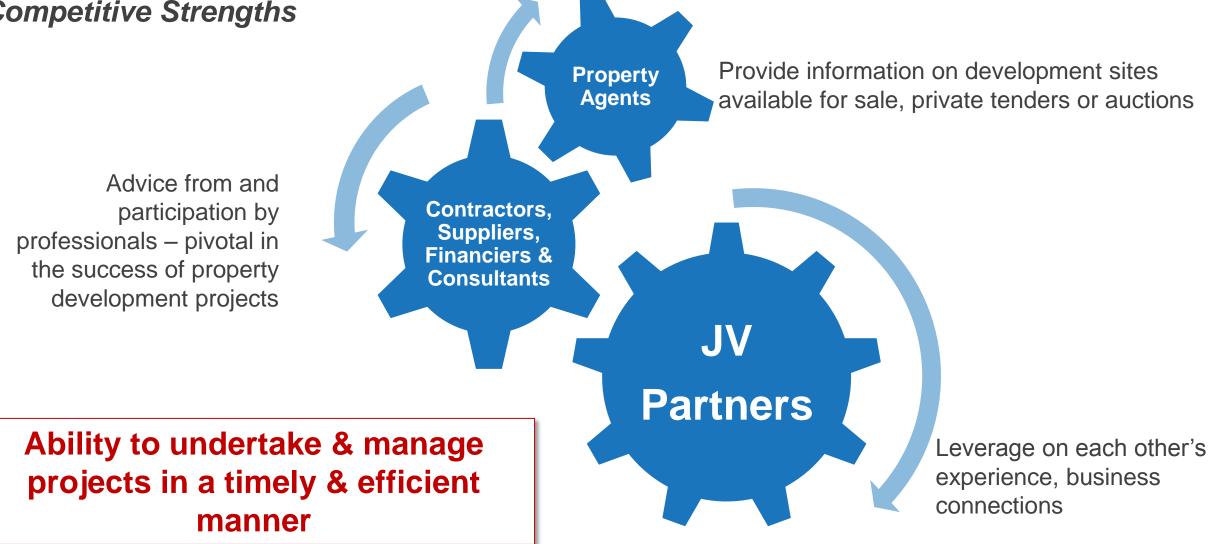
Ability to manage exposure to fluctuations in demand and regulatory changes for each type of property development

#### **Established Track Record**

8 of 17 property development projects by LBG were undertaken by SLB Group, of which, two were award-winning developments

## **ESTABLISHED NETWORK OF BUSINESS RELATIONSHIPS**

**Competitive Strengths** 



## **Overseas Development Experience** *Competitive Strengths*



Extensive Studies & Market Research First Hand Knowledge

#### **Overseas Ventures and Expansion**

**Overseas Exploration** *UK, Australia and Vietnam* 

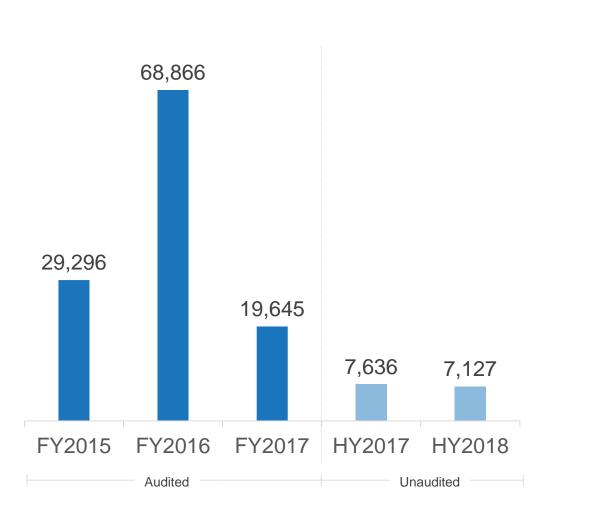
# FINANCIAL HIGHLIGHTS



# **PROFIT HIGHLIGHTS**

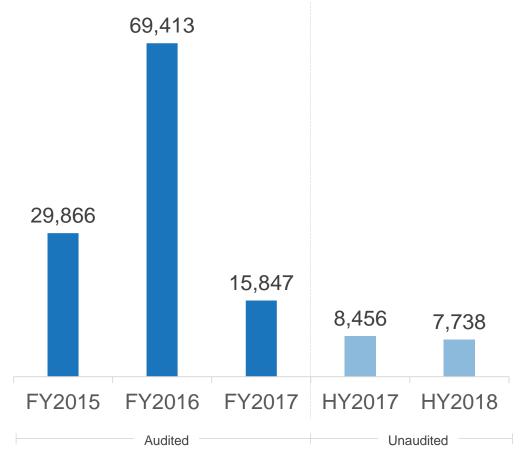
### Profit Before Tax

(S\$'000)



### Profit Attributable to Owners of the Company

(S\$'000)



# **EARNINGS HIGHLIGHTS**

# Share of Results of JVs & Associates\*

70,360 32,081 9,275 8,187 1,322 FY2015 FY2016 FY2017 HY2017 HY2018 Unaudited Audited

# **INVESTMENT HIGHLIGHTS**

## A DIVERSIFIED PROPERTY DEVELOPER





#### **Joint Venture Business Model**



**Established Track Record** – 17 years of industry experience under Lian Beng Group and ability to add value to property development projects



Positioned to Ride the Wave – Healthy land bank and pipeline of property launches



**Potential Growth** – Prudently replenish land bank; Expand into overseas development in Asia-Pacific, Western Europe and North America regions



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# **THANK YOU**